

BUSINESS OWNERS AS CLIENTS

Take detailed notes

DURING ALL COMMUNICATIONS



.....



.....



Earn their trust

BE CONFIDENT



THEY WILL ALWAYS WANT MORE



.....



.....



*Set clear
expectations &
boundaries*

SOME BUSINESS OWNERS
CAN BE RUDE & MEAN



.....
*Keep your cool & be polite.
If necessary remind them
of their manners.*
.....

KEEP IN MIND THEY ARE
UNDER A LOT OF PRESSURE

Maintaining a small business is **twice** as stressful as maintaining a healthy relationship with a spouse.

- Bank of America

*Don't let the client affect
you personally or take
that home with you.*

.....



TAKE 10 MINUTES
TO PREPARE FOR
CLIENT MEETINGS

Make sure you have a clear understanding of the work status and any other information needed to update the client on where you are at.